

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2021 Second Round

September 29, 2021

Miles Lane, located at 139 and 141 Miles Lane in Watsonville, requested and is being recommended for a reservation of \$3,154,168 in annual federal tax credits to finance the new construction of 71 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Mid-Peninsula The Farm, Inc. and will be located in Senate District 17 and Assembly District 30.

The project will be receiving rental assistance in the form of HUD Section 8 Project-based Vouchers. The project financing includes state funding from the NPLH and Joe Serna, Jr. FWHG programs of HCD.

Project Number CA-21-169

Project Name Miles Lane
Site Address: 139 and 141 Miles Lane
Watsonville, CA 95076 County: Santa Cruz
Census Tract: 1105.010

Tax Credit Amounts	Federal/Annual *	State/Total
Requested:	\$3,154,168	\$0
Recommended:	\$3,154,168	\$0

* Consolidated Appropriations Act, 2021 (CAA) Federal Credits

Applicant Information

Applicant: Mid-Peninsula The Farm, Inc.
Contact: Jan M. Lindenthal
Address: 303 Vintage Park Drive, Suite 250
Foster City, CA 94404
Phone: 650-356-2900
Email: jlindenthal@midpen-housing.org

General Partner(s) / Principal Owner(s): MP Miles Lane LLC
General Partner Type: Nonprofit
Parent Company(ies): Mid-Peninsula The Farm, Inc.
Developer: Mid-Peninsula The Farm, Inc.
Investor/Consultant: California Housing Partnership Corporation
Management Agent(s): MidPen Property Management Corp.

Project Information

Construction Type: New Construction
Total # Residential Buildings: 6
Total # of Units: 72
No. & % of Tax Credit Units: 71 100%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: HUD Section 8 Project Based Vouchers (40 Units - 56%)

Information

Set-Aside: N/A
Housing Type: Large Family
Geographic Area: Central Coast Region
TCAC Project Analyst: Sopida Steinwert

55-Year Use / Affordability

<u>Aggregate Targeting Number of Units</u>	<u>Percentage of Affordable Units</u>
At or Below 30% AMI: 8	10%
At or Below 40% AMI: 11	15%
At or Below 50% AMI: 29	40%
At or Below 60% AMI: 23	30%

Unit Mix

16 SRO/Studio Units
19 1-Bedroom Units
18 2-Bedroom Units
19 3-Bedroom Units

72 Total Units

<u>Unit Type & Number</u>	<u>2021 Rents Targeted % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 SRO/Studio	30%	\$695
2 1 Bedroom	30%	\$745
2 2 Bedrooms	30%	\$894
2 3 Bedrooms	30%	\$1,033
3 SRO/Studio	40%	\$695
3 1 Bedroom	40%	\$993
2 2 Bedrooms	40%	\$1,192
3 3 Bedrooms	40%	\$1,377
7 SRO/Studio	50%	\$695
8 1 Bedroom	50%	\$1,241
6 2 Bedrooms	50%	\$1,490
8 3 Bedrooms	50%	\$1,721
4 SRO/Studio	60%	\$695
6 1 Bedroom	60%	\$1,489
8 2 Bedrooms	60%	\$1,788
5 3 Bedrooms	60%	\$2,065
1 3 Bedrooms	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$3,607,810
Construction Costs	\$34,981,441
Rehabilitation Costs	\$0
Construction Contingency	\$2,042,487
Relocation	\$214,000
Architectural/Engineering	\$1,306,000
Const. Interest, Perm. Financing	\$2,735,002
Legal Fees	\$110,500
Reserves	\$753,089
Other Costs	\$3,264,552
Developer Fee	\$2,200,000
Commercial Costs	\$0
Total	\$51,214,881

Residential

Construction Cost Per Square Foot:	\$575
Per Unit Cost:	\$711,318
True Cash Per Unit Cost*:	\$711,318

Construction Financing

Source	Amount
Union Bank	\$36,737,569
City of Watsonville Loan	\$2,335,000
HCD Joe Serna	\$6,752,313
Accrued Interest	\$226,604
Deferred Costs	\$2,356,466
Tax Credit Equity	\$2,806,929

Permanent Financing

Source	Amount
Union Bank	\$12,181,000
City of Watsonville Loan	\$2,335,000
HCD NPLH	\$1,650,678
HCD Joe Serna	\$6,752,313
Accrued Interest	\$226,604
Tax Credit Equity	\$28,069,286
TOTAL	\$51,214,881

*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis:	\$26,958,699
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$35,046,309
Applicable Rate:	9.00%
Maximum Annual Federal Credit:	\$3,154,168
Approved Developer Fee (in Project Cost & Eligible Basis):	\$2,200,000
Investor/Consultant:	California Housing Partnership Corporation
Federal Tax Credit Factor:	\$0.88991

The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Disaster Credit Tie Breaker Information

First: Yes
Second: No
Third: \$38,047.86

Significant Information / Additional Conditions: None.

Resyndication and Resyndication Transfer Event: None.

Local Reviewing Agency

The Local Reviewing Agency, the City of Watsonville, has completed a site review of this project and strongly supports this project.

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, TCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Points System	Max. Possible Points	Requested Points	Points Awarded
Owner / Management Characteristics	10	10	10
General Partner Experience	7	7	7
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of transit station or public bus stop	4	4	4
Within 1/2 mile of public park or community center open to general public	3	3	3
Within 1 mile of public library	2	2	2
Within 1/2 mile of a full-scale grocery/supermarket of at least 25,000 sf	5	5	5
Within 1/2 mile of a public middle school	3	3	3
Within 1/2 mile of medical clinic or hospital	3	3	3
Within 1/2 mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
Readiness to Proceed	10	10	10
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Smoke Free Residence	2	2	2
Total Points	109	109	109

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.